

UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2011 CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Note	As At 31/12/2011 RM'000 (Unaudited)	As At 31/12/2010 RM'000 (Audited)
ASSETS			
Non-current assets			
Plant and equipment		4,527	3,133
Goodwill		571	571
Deferred tax assets		1,476	1,454
Investment in club membership	-	62	62
	-	6,636	5,220
Current assets			
Inventories		84,303	81,500
Receivables, deposits and prepayments		166,049	149,360
Derivative asset	26	38	-
Cash and cash equivalents		66,577	30,742
	- -	316,967	261,602
TOTAL ASSETS	-	323,603	266,822
EQUITY AND LIABILITIES Equity attributable to owners of the Company			
Share capital		60,000	60,000
Share premium		25,903	25,903
Retained profits	-	86,807 172,710	61,464 147,367
Non-controlling interest		1/2,/10	147,367
Total equity	-	172,710	147,367
Non-current liabilities			
Deferred tax liabilities		-	383
Other payables	_	19	29
	-	19	412
Current liabilities			
Payables and accruals		148,057	103,591
Borrowings	25	· -	12,700
Taxation		2,817	2,062
Derivative liability	26		690
		150,874	119,043
Total liabilities	<u>-</u>	150,893	119,455
TOTAL EQUITY AND LIABILITIES	_	323,603	266,822
Net assets per share attributable to owners of the Company (RM)		1.44	1.23

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2011 CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Individual Quarter		Cumulative Quarter		
	Note	Current Year Quarter 31/12/2011 RM'000	Preceding Year Corresponding Quarter 31/12/2010 RM'000	Current Year Year-To-Date 31/12/2011 RM'000	Preceding Year Corresponding Period 31/12/2010 RM'000	
Revenue		341,770	315,467	1,250,687	1,271,512	
Cost of sales		(315,106)	(299,904)	(1,169,394)	(1,194,378)	
Gross profit		26,664	15,563	81,293	77,134	
Depreciation		(445)	(347)	(1,618)	(1,403)	
Provision for and write off of receivables		(400)	(1,086)	(161)	(2,799)	
Provision for and write off of inventories		378	(11)	(1,539)	1,234	
Foreign exchange gain/(loss)		1,248	(492)	617	2,257	
Gain/(Loss) on derivatives		(1,642)	305	728	(690)	
Other operating expenses		(12,066)	(2,061)	(38,724)	(36,129)	
Other operating income		84	(188)	177	1,512	
Results from operating activities		13,821	11,683	40,773	41,116	
Interest expense		(95)	(565)	(420)	(1,868)	
Interest income		309	48	581	119	
Profit before tax		14,035	11,166	40,934	39,367	
Tax expense	21	(3,575)	(2,824)	(10,791)	(10,337)	
Profit for the period		10,460	8,342	30,143	29,030	
Other comprehensive income for the period, net of tax	K					
Total comprehensive income for the period		10,460	8,342	30,143	29,030	
Profit attributable to:						
Owners of the Company		10,460	8,342	30,143	28,927	
Non-controlling interest		10,460	8,342	30,143	29,030	
Total comprehensive income attributable to: Owners of the Company		10,460	8,342	30,143	28,927	
Non-controlling interest		-		-	103	
		10,460	8,342	30,143	29,030	
Earnings per share attributable to owners of the Com	panv:					
Basic (sen)	29	8.7	7.0	25.1	25.7	
Diluted (sen)	29	N/A	N/A	N/A	N/A	

Notes:

N/A Not applicable

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2011 CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<---- Attributable to owners of the Company ---- >

	Distributable				Non-		
	Share Capital RM'000	Share Premium RM'000	Retained Profits RM'000	Total RM'000	Controlling Interest RM'000	Total Equity RM'000	
At 1 January 2011	60,000	25,903	61,464	147,367	-	147,367	
Total comprehensive income for the period	-	-	30,143	30,143	-	30,143	
Dividend	-	-	(4,800)	(4,800)	-	(4,800)	
At 31 December 2011	60,000	25,903	86,807	172,710	-	172,710	
At 1 January 2010	46,000	-	37,337	83,337	6,226	89,563	
Total comprehensive income for the period	-	-	28,927	28,927	103	29,030	
Issue of ordinary shares: Issue for cash Additional investment in a subsidiary	13,500 500	25,920 960	- -	39,420 1,460	- (6,329)	39,420 (4,869)	
Listing expenses	-	(977)	-	(977)	-	(977)	
Dividends	-	-	(4,800)	(4,800)	-	(4,800)	
At 31 December 2010	60,000	25,903	61,464	147,367	-	147,367	

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



UNAUDITED INTERIM FINANCIAL REPORT FOR THE PERIOD ENDED 31 DECEMBER 2011 CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

Cash Flows from Operating Activities Profit before tax 40,934 39,367 Adjustments for: 3,974 2,975 Non-cash items 1(162) 1,749 Operating profit before working capital changes 44,746 44,091 Changes in working capital 21,867 3,547 Cash from operations 66,613 40,544 Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities - (5,440) Purchase of plant and equipment (3,069) 826 Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities - 9,777 Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (4,800) (1,868) Dividends paid (4,800) (14,00) Net cash used in financing activities 35,835		Current Year-To-Date 31/12/2011 RM'000	Preceding Year Corresponding Period 31/12/2010 RM'000
Adjustments for: 3.974 2.975 Non-cash items 3.974 2.976 Non-operating items (162) 1.749 Operating profit before working capital 44,746 44,091 Changes in working capital 21,867 (3,547) Cash from operations 66,613 40,544 Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities Proceeds from issue of share capital - 9,972 Listing expenses paid - 9,977 Net repayments of borrowings (12,700) (39,000) Interest paid 4,200 (1,868) Dividends paid (4,800) (14,400)	Cash Flows from Operating Activities		
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Non-operating items (162) 1,749 Operating profit before working capital changes 44,746 44,091 Changes in working capital 21,867 3,547 Cash from operations 66,613 40,544 Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities Additional investment in a subsidiary 56,172 29,363 Proceeds from disposal of plant and equipment 30,699 (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities 2,999 (6,151) Cash Flows from Financing Activities Proceeds from issue of share capital 2,999 (6,151) Listing expenses paid 2 997 Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net increase in cash and cash equivalents 3	•		
Operating profit before working capital changes 44,746 44,091 Changes in working capital 21,867 (3,547) Cash from operations 66,613 40,544 Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest received (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivale		*	
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Cash from operations 66,613 40,544 Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities		*	,
Tax paid (10,441) (11,181) Net cash from operating activities 56,172 29,363 Cash Flows from Investing Activities - (5,440) Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (30,699) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities - (971) Proceeds from issue of share capital - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742			
Cash Flows from Investing Activities 56,172 29,363 Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities - 39,420 Proceeds from issue of share capital - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	•	*	
Cash Flows from Investing Activities Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities Proceeds from issue of share capital - (977) Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742			
Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities - 39,420 Proceeds from issue of share capital - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	Net cash from operating activities	56,172	29,363
Additional investment in a subsidiary - (5,440) Purchase of plant and equipment (3,069) (826) Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities - 39,420 Proceeds from issue of share capital - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	Cash Flows from Investing Activities		
Proceeds from disposal of plant and equipment 70 115 Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities 39,420 Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742		-	(5,440)
Net cash used in investing activities (2,999) (6,151) Cash Flows from Financing Activities 39,420 Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742		(3,069)	(826)
Cash Flows from Financing Activities Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	Proceeds from disposal of plant and equipment	70	115
Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following: 66,577 30,742	Net cash used in investing activities	(2,999)	(6,151)
Proceeds from issue of share capital - 39,420 Listing expenses paid - (977) Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following: 66,577 30,742	Cash Flows from Financing Activities		
Net repayments of borrowings (12,700) (39,000) Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742		-	39,420
Interest received 582 119 Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	Listing expenses paid	-	(977)
Interest paid (420) (1,868) Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742	Net repayments of borrowings	(12,700)	(39,000)
Dividends paid (4,800) (14,400) Net cash used in financing activities (17,338) (16,706) Net increase in cash and cash equivalents 35,835 6,506 Cash and cash equivalents at beginning of period 30,742 24,236 Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following:			
Net cash used in financing activities(17,338)(16,706)Net increase in cash and cash equivalents35,8356,506Cash and cash equivalents at beginning of period30,74224,236Cash and cash equivalents at end of period66,57730,742	1		
Net increase in cash and cash equivalents35,8356,506Cash and cash equivalents at beginning of period30,74224,236Cash and cash equivalents at end of period66,57730,742Cash and cash equivalents comprise the following:	Dividends paid	(4,800)	(14,400)
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following:	Net cash used in financing activities	(17,338)	(16,706)
Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following:	Net increase in cash and cash equivalents	35.835	6.506
Cash and cash equivalents at end of period 66,577 30,742 Cash and cash equivalents comprise the following:	<u>•</u>	*	
		66,577	30,742

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.



PART A - EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS ("FRS") 134: INTERIM FINANCIAL REPORTING

1. Basis of preparation

The interim financial report is unaudited and has been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements.

The interim financial report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 of the Group and the accompanying explanatory notes attached to the interim financial statements.

2. Summary of significant accounting policies

Save as disclosed below, significant accounting policies adopted are consistent with the audited financial statements for the financial year ended 31 December 2010, except with the adoption of the following Financial Reporting Standards ("FRS"), Issues Committee ("IC") Interpretations and Amendments to FRS:

		Effective Date
•	Amendments to FRS 132, Financial Instruments: Presentation - Classification of Rights Issues	1 March 2010
•	FRS 1, First-time Adoption of Financial Reporting Standards (revised)	1 July 2010
•	FRS 3, Business Combinations (revised)	1 July 2010
•	FRS 127, Consolidated and Separate Financial Statements (revised)	1 July 2010
•	Amendments to FRS 2, Share-based Payment	1 July 2010
•	Amendments to FRS 5, Non-current Assets Held for Sale and Discontinued Operations	1 July 2010
•	Amendments to FRS 138, Intangible Assets	1 July 2010
•	IC Interpretation 12, Service Concession Agreements	1 July 2010
•	IC Interpretation 16, Hedges of a Net Investment in a Foreign Operation	1 July 2010
•	IC Interpretation 17, Distributions of Non-cash Assets to Owners	1 July 2010
•	Amendments to IC Interpretation 9, Reassessment of Embedded Derivatives	1 July 2010
•	Amendments to FRS 1, First-time Adoption of Financial Reporting Standards	1 January 2011
	- Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters	
	- Additional Exemptions for First-time Adopters	
•	Amendments to FRS 2, Group Cash-settled Share Based Payment Transactions	1 January 2011
•	Amendments to FRS 7, Financial Instruments: Disclosures – Improving Disclosures about Financial Instruments	1 January 2011
•	IC Interpretation 4, Determining whether an Arrangement contains a Lease	1 January 2011
•	IC Interpretation 18, Transfers of Assets from Customers	1 January 2011
•	Improvements to FRSs (2010)	1 January 2011

The adoption of the above FRSs, IC Interpretations and Amendments do not have any material impact on the financial statements of the Group.

3. Auditor's report on preceding annual financial statements

There was no qualification to the audited financial statements of the Company and its subsidiaries for the financial year ended 31 December 2010

4. Seasonal or cyclical factors

The Group's operations were not significantly affected by seasonal or cyclical factors.

5. Unusual items

There were no significant unusual items affecting assets, liabilities, equity, net income, or cash flows during the current financial quarter.



PART A - EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS ("FRS") 134: INTERIM FINANCIAL REPORTING

6. Material changes in estimates

There were no changes in estimates of amounts that have had a material effect in the current financial quarter results.

7. Debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities for the current quarter and the financial year-to-date.

8. Dividends paid

A single tier final dividend of 4 sen per share, totalling RM4,800,000 in respect of the financial year ended 31 December 2010 was paid on 14 June 2011.

9. Segmental reporting

Segment information is presented in respect of the Group's business segments.

The Group comprises the following main business segments:

(i) ICT Distribution Distribution of volume ICT products to resellers, comprising mainly retailers

(ii) Enterprise Systems Distribution of value ICT products to resellers, comprising mainly system integrators and corporate dealers

(iii) ICT Services Provision of ICT services

Segmental information for the Group is presented as follows:

12 month financial period ended 31 Dec 2011	ICT Distribution RM'000	Enterprise Systems RM'000	ICT Services RM'000	Other non-reportable segment RM'000	Total RM'000	Elimination RM'000	Total RM'000
Sales to external customers	797,490	439,422	13,775	-	1,250,687	_	1,250,687
Inter-segment sales	2,827	14,237	2,633	23,202	42,899	(42,899)	(0)
Total sales	800,317	453,659	16,408	23,202	1,293,586	(42,899)	1,250,687
Profit before tax	20,374	18,589	451	13,566	52,980	(12,046)	40,934

12 month financial period ended 31 Dec 2010	ICT Distribution RM'000	Enterprise Systems RM'000	ICT Services RM'000	Other non-reportable Segment RM'000	Total RM'000	Elimination RM'000	Total RM'000
Sales to external customers	855,316	404,765	11,431	-	1,271,512	-	1,271,512
Inter-segment sales	1,619	10,313	2,655	16,426	31,013	(31,013)	-
Total sales	856,935	415,078	14,086	16,426	1,302,525	(31,013)	1,271,512
Profit before tax	24,307	14,261	526	7,687	46,781	(7,414)	39,367



PART A - EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS ("FRS") 134: INTERIM FINANCIAL REPORTING

10. Carrying amounts of revalued assets

The valuations of plant and equipment have been brought forward without amendments from the financial statements for the financial year ended 31 December 2010.

11. Material events subsequent to the end of the financial period

There are no material events subsequent to the end of the financial period under review that have not been reflected in the quarterly financial statements.

12. Changes in the composition of the Group

There were no changes in the composition of the Group.

13. Contingent liabilities and contingent assets

(a) Contingent liabilities

The amounts of contingent liabilities as at the end of current financial period is as follows:

Guarantees to suppliers and banks for trade credit facilities granted to subsidiaries

As At 31/12/2011 31/12/2010 RM'000 RM'000

(b) Contingent assets

There were no contingent assets as at the end of current financial period.

14. Capital commitments

The capital expenditure approved and contracted for in the current financial quarter amounted to RM352,000.

15. Capital expenditure

The major additions and disposals to plant and equipment during the current quarter and financial year-to-date were as follows:

	Current Year	Current Year
	Quarter	Year-To-Date
	31/12/2011	31/12/2011
	RM'000	RM'000
Plant and equipment: Additions	1,736	3,069



PART A - EXPLANATORY NOTES PURSUANT TO THE FINANCIAL REPORTING STANDARDS ("FRS") 134: INTERIM FINANCIAL REPORTING

16. Significant related party transactions

Related parties are those defined under FRS 124: Related Party Disclosures. The Directors are of the opinion that the related party transactions and balances described below were carried out in the ordinary course of business and on commercial terms that are no more favourable than those available to other third parties.

		Current Year Year-To-Date F 31/12/2011 RM'000	Balance Due rom/(To) As At 31/12/2011 RM'000
(a)	Transactions with a subsidiary of ECS Holdings Limited:		
	Sales		
	ECS Computers (Asia) Pte Ltd	665	-
(b)	Transactions with companies in which certain Directors have substantial interests:		
	Sales		
	KDU College Sdn Bhd (Penang)	13	-
	KDU Smart School Sdn Bhd	223	-
	KDU University College Sdn Bhd	136	1
	Paramount Property Development Sdn Bhd	8	-
	Paramount Engineering & Construction Sdn Bhd	5	-
	Paramount Corporation Berhad	5	-
	Paramount Contruction Sdn Bhd	18	-
	Paramount Property Contruction Sdn Bhd	5	-
	Paramount Projects Sdn Bhd	14	-
	Professional fee		
	Iza Ng Yeoh & Kit	48	-
	Rental expense		
	Enrich Platinum Sdn Bhd	1,553	(8)



PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

17. Review of performance

Comparison results of current quarter and previous year corresponding quarter

For Q4 FY2011, the Group recorded higher revenue of RM341.8 million compared with RM315.5 million in the corresponding quarter last year due to higher revenue from Enterprise Systems. Profit Before Tax (PBT) was higher at RM14.0 million compared with the corresponding quarter last year of RM11.2 million mainly due to better profit contribution from Enterprise Systems and reduced interest expenses

The performance of the three business segments for Q42011 as compared to previous year corresponding quarter is as below:

a) ICT Distribution

Revenue decreased by 3.3% mainly due to softer market of consumer notebook PC which was mitigated by tablet PC sales resulting in lower PBT by 12.4%.

b) Enterprise Systems

Revenue increased by 30.8% mainly due to higher sales of software resulting in higher PBT by 83.0%.

c) IT Services

Revenue increased by 46.6% due to more projects however, the margin was lower resulting in lower PBT by 27.5%.

Comparison results of current year-to-date and previous year-to-date

For 12 months FY2011, the Group recorded revenue of RM1,250.7 million, a decrease of 1.6% compared with the previous year's corresponding period of RM1,271.5 million as a result of lower revenue from the ICT Distribution segment. However, PBT increased by 4.0% to RM40.9 million from RM39.4 million recorded in the corresponding period last year due to better profit contribution from Enterprise Systems and reduced interest expenses.

The performance of the three business segments for FY2011 as compared to previous year is as below:

a) ICT Distribution

Revenue decreased by 6.8% mainly due to softer market of consumer notebook PC which was mitigated by tablet PC sales resulting in lower PBT by 16.2%.

b) Enterprise Systems

Revenue increased by 8.6% mainly due to higher sales of software resulting in higher PBT by 30.3%.

c) IT Services

Revenue increased by 20.4% due to more projects however, the margin was lower resulting in lower PBT by 14.3%.

18. Material changes in the profit before tax for the current quarter as compared with the immediate preceding quarter

Profit before tax for Q4 FY2011 of RM14.0 million was higher compared with the immediate preceding quarter of RM9.6 million due to higher profit contribution from both ICT Distribution and Enterprise Systems segment.



PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

19. Prospects

Based on International Data Corporation (IDC) report dated September 2011, Malaysia's IT spending for 2012 is forecasted to grow at 9.3%. Therefore, our business is expected to continue to grow with the overall IT spending in 2012.

The popularity of the mobility devices among consumers as well as corporate users is driving up sales of Tablet PC and the need for faster internet would require more network products for broadband infrastructure. However, the growth of the domestic economy may be impacted by the prevailing global uncertainties with the Euro debt issues and lower economic growth in Asia Pacific.

20. Profit forecast or profit guarantee

Not applicable as the Group did not publish any profit forecast or profit guarantee.

21. Tax expense

	Individua Current Year Quarter 31/12/2011 RM'000	al Quarter Preceding Year Corresponding Quarter 31/12/2010 RM'000	Cumulati Current Year Year-To-Date 31/12/2011 RM'000	ve Quarter Preceding Year Corresponding Period 31/12/2010 RM'000
Current income tax:				
Current year	3,413	2,592	11,284	9,944
Prior year	-	28	(88)	233
	3,413	2,620	11,196	10,177
Deferred tax	162	204	(405)	160
	3,575	2,824	10,791	10,337

The effective tax rates of the Group for the current quarter and current year to date are higher than the Malaysian statutory tax rate mainly due to certain expenses are not deductible for tax purposes.

22. Sales of unquoted investments and/or properties

There were no sales of unquoted investments and/or properties during the quarter.

23. Quoted securities

There was no purchase or disposal of quoted securities during the current quarter and financial year-to-date under review. The Group did not hold any quoted securities as at 31 December 2011.

24. Corporate proposals

There was no corporate proposal during the current quarter.



PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

25. Borrowings and debt securities

There were no borrowings as at the end of the current financial period.

26. Financial instruments - derivatives

As at 31 December 2011, the foreign currency contracts which have been entered into by the Group to hedge its foreign purchases in foreign currencies are as follows:

Princi amo RM'(ınt Fair value
Forward exchange contracts: Assets 48,4	66 38

Derivative financial assets and liabilities are initially recognised, and subsequently measured at fair value. The fair values of derivatives are determined based on market data (primarily exchange rates) to calculate the present value of all estimated flows associated with each derivative at the balance sheet date. The Group's derivatives are principally in respect of forward foreign currency contracts used to hedge its foreign currency purchases.

Forward foreign currency contracts of the Group have been measured at fair value and the changes in the fair value are recognised in profit or loss.

Credit risk

The above financial instruments were executed with creditworthy financial institutions in Malaysia in line with the Group's policy.

Cash requirements

The Group will fund the cash requirements of these derivatives from its net cash flow from operating activities when the payments fall due.

27. Changes in material litigation

On the legal action against the guarantor of Tsun Macro Sdn Bhd, that is Ng Yong Long (Second Defendant), the Court of Appeal has fixed a hearing date for 27 March 2012.

On the legal action against Mangotone Group Berhad and Tecasia Sdn Bhd, we will proceed with Proof of Debt as Magatone Group Berhad has been wound up.

The outcome of the above cases will have no adverse financial impact.

28. Dividend

The Board of Directors has recommended for the approval of shareholders a single tier final dividend of 16% or 8 sen per ordinary share of 50 sen each for the financial year ended 31 December 2011.

The proposed payable date is 15 June 2012 in respective of deposited securities as at 31 May 2012.



PART B - EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS

29. Earnings per share

The basic and diluted earnings per share ("EPS") for the current quarter and current year-to-date are computed as follows:

	Current Year Quarter 31/12/2011	Preceding Year Quarter 31/12/2010	Current Year Year-To-Date 31/12/2011	Preceding Year Year-To-Date 31/12/2010
Profit attributable to equity holders of the Company (RM'000)	10,460	8,342	30,143	28,927
Weighted average number of ordinary shares in issue ('000)	120,000	120,000	120,000	112,482
Basic earnings per share (sen)	8.7	7.0	25.1	25.7
Diluted earnings per share (sen)	NA	NA	N/A	N/A

Diluted EPS is not applicable as there were no potential ordinary shares in issue for the current quarter and cumulative quarter.

30. Realised and unrealised retained profits

·	As at 31/12/2011 RM'000	As at 31/12/2010 RM'000
Total retained profits of the Company and its subsidiaries		
- Realised profits	136,907	111,762
- Unrealised profits	1,318	1,074
	138,225	112,836
Less: Consolidation adjustments	(51,418)	(51,372)
Total group retained earnings	86,807	61,464

By order of the Board

Tay Lee Kong Company Secretary

21 February 2012 Selangor